



# ICANN Registrar Accreditation

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# Accreditation Considerations



- gTLD registry access
  - selection of strings & services
  - registry-level pricing
- direct participation @ ICANN (Registrar Stakeholder Group)
- contracting and additional compliance obligations
- accreditation fees

# Noteworthy New Requirements



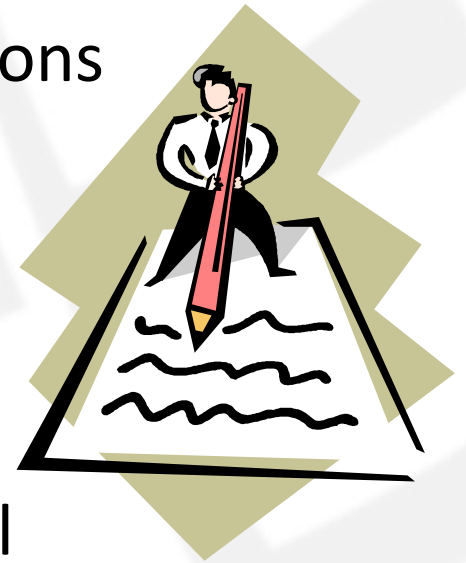
- registrant benefits & responsibilities
- CEO compliance certification
- 24x7 abuse complaint handling
- data validation & verification
- enhanced data retention
- proxy accreditation program
- reseller agreements & enforcement

# Fees

- application fee: \$3,500 USD
  - annual accreditation fee: \$4,000 USD
  - quarterly variable fee: approx. \$1,000 USD per quarter
    - possibility of 2/3 reduction for smaller registrars
  - transaction fee: \$0.18 USD per “transaction-year” (add, renew, transfer)
- + *fees paid to the Registries*

# Application Overview

- business plan
  - used to assess application / qualifications
- operational & technical capabilities
  - security, resiliency, etc.
  - contractual compliance
- capitalization
  - access to \$70,000 USD working capital
- risk management / insurance
  - continuity planning
  - \$500,000 USD commercial general liability insurance



# Application Process

1

The applicant submits the completed application and pays the application fee.

2

ICANN reviews the application for approval – Follow-up with applicant for further information or to clarify application answers.

3

Upon approval, ICANN sends the RAA and invoice for the first year accreditation fee to the applicant.

4

Applicant signs and returns the RAA & RDE agreement and pays the first year fee.

5

ICANN signs the contract and announces the new registrar's accreditation to the registries.

# Common Application Issues



- incomplete / non-specific responses
- missing documentation
- potential compliance issues
- Insufficient capitalization
- applicant background questions



Thank You